



PR/109459 | Deputy Manager Renewable (Solar and Wind Energy)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548754

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年08月05日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Deputy Manager Renewable (Solar and Wind Energy)

Location: Delhi

Experience: 6 to 8 years in relevant Energy industry in reputed domestic or international company

Essentials Requirement:

- Exp. of Business Development of projects at Independent Power Producer or EPC company
- Experience of financial model analysis
- Segments: Renewable (Solar and Wind Energy)

Desirable Requirement:

- Commercial negotiation skill
- Knowledge of International trading and Liaisoning with Foreign companies.
- Should be capable of analysis and solve various problems in daily business independently.
- Experience of Sales in any segments

Education:

- 1) Graduation or Post Graduation Degree in Energy / similar domain
- 2) MBA / PGDM in Marketing, Operations or similar specialization

Job Role

- Participate in discussions, negotiations, and meetings with our business partner to advance project development.
- Promote Corporate PPA proposals to customers
- Collaborate with company Tokyo on internal applications related to the investment.
- To help develop new Business opportunities and expand existing Business.
- High level interaction & co-ordination with clients in India, Japan & overseas.
- Transaction related contractual and financial through to ensure smooth end to end client deliverables.

Skills Required (Technical / Soft)

- Should be team player and an effective communicator.
- Excellent Negotiation skills
- Good Leadership and Analytical skills
- Outstanding needs analysis, positioning, business justification and closing skills
- Superior presentation and excellent oral and written communication skills

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会社説明