



PR/109458 | Sales Supervisor

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548752

業種

その他

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年07月22日 20:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Supervisor

Location: Bangalore

Job Overview:

- Experience of B2B Sales in Bangalore for more than 3 years.
- Management experience for 2 years or more in Sales
- Bachelor's degree
- Sales experience to Admin department
Experience working with Japanese
- Good at Excel and PPT or any other design stuff.

Main Mission

This position's main job is managing Indian Sales Staff.

Management & Reporting work

- Reporting weekly Sales team activity to the boss
- Managing Sales Staff to achieve monthly and yearly targets
- Check and approve documents relate to installing, moving or recalling vending machine from Sales Staff
- Managing contracts of installing Vending Machine and other appendixes
- Recruiting candidate and training new staff as needed
- Other tasks as needed

Expands new customer

- Research & manage potential customers information
- Arranging appointment by call, texting, e-mail
- Meeting, explaining and discussing our service details with customer
- Finding suitable place to install Vending Machines
- Preparing and making Contracts
- Processing documents for installing Vending Machine.
- Cooperating with other departments.

Following up existing customer

- By texting, calling, e-mail or face to face.
- Sharing issues to other departments
- Propose moving location of Vending Machine to customer and inside company, when the Sales Amount was low, or there were more suitable locations
- Arrange recalling Vending Machine as needed

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明