



シンガポールの求人なら JAC Recruitment Singapore

PR/095142 | Sales Executive for Kitchen Appliances

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1548738

業種

その他 (メーカー)

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年08月19日 21:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

We are hiring a sales executive for a kitchen appliances company.

You will be responsible for maximizing our sales potential, crafting sales plans and presentation to management.

JOB RESPONSIBILITIES

- To achieve growth and monthly retail sales targets by successfully managing the retail sales channel.
- Designing and implementing a strategic sales plan that expands company's customer base and to ensure its growing presence.
- Imparting sales training sessions to the dealer's sales team including overall company retail business processes, daily sales operations, customer management.

JOB REQUIREMENTS

- Sales experience preferably in the kitchen appliances handling both traditional and modern trade/ project sales.
- Experience in leading a sales team to drive sales from planning to closing and consistently meeting or exceeding targets.
- The incumbent is responsible for meeting monthly sales targets through management of sales and its activities.
 Expanding the market reach and penetration in both traditional/ modern trade/ project sales for our range of kitchen appliances. You will be responsible for maximizing our sales potential, crafting sales plans and presentation to management.
- · Possess a car to drive to client meetings

BENEFITS

Sales Commission SGD 3,000 - 4,500 per month

JAC Recruitment Pte. Ltd.

1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616

Tel: 6323 4779 / 6411 0335 Name: Natsumi Sugimoto

EA Personnel Registration Number: R24122374

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.sg/privacy-policy Terms and Conditions Link: https://www.jac-recruitment.sg/terms-of-use

会社説明