



PR/109440 | Sales and Marketing Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548730

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:48

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Roles and responsibilities:-

- Experience in Indian Automotive Industry: Minimum 1-3 years of experience in dealing with the Indian automotive industry, with a strong understanding of its dynamics and trends.
- Customer Interface: Serve as the primary point of contact between customers and the company, ensuring timely and effective communication.
- Sales Growth and Customer Retention: Assess sales needs and opportunities, contribute to sales growth, and work towards retaining existing customers.
- Relationship Building and Management: Build and maintain strong relationships with existing and prospective customers, ensuring long-term partnerships.
- Sales Forecasting and Planning: Skilled in sales forecasting and planning, with the ability to meet sales targets and contribute to business growth.
- Time Management and Initiative: Excellent time management skills, with the ability to prioritize tasks and take initiatives to achieve sales targets.
- Communication Skills: Strong persuasive verbal and written communication skills in English, with the ability to effectively communicate with customers and internal stakeholders.
- Travel Requirements: Willingness to travel across India for business meetings, customer visits, and other sales-related activities.

- Professionalism and Work Ethics: Maintain a professional appearance and adhere to work ethics, ensuring a positive representation of the company.
- Collaboration and Teamwork: Ability to maintain a motivated and communicative work environment with colleagues, contributing to a positive team culture.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明