



PR/109424 | General Manager Sales (Auto Industry)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548718

業種

自動車・自動車部品

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:48

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Overview: Seeking a proactive Sales & Marketing Manager with experience in Automotive OEMs (Maruti Suzuki, Toyota, Hyundai, Kia, etc.). Strong industry network and expertise in customer relations, business development, and team building.

Key Responsibilities:

- Drive sales, marketing, and credit control with customers.
- Manage customer complaints and resolutions effectively.
- Identify and onboard new clients, expanding market reach.
- Train and mentor junior staff, fostering team growth.
- Collaborate with internal departments for seamless operations.
- Suggest cost-saving and efficiency improvements to senior management.

Requirements:

- Proven experience in sales & marketing within the automotive sector.
- Strong connections with OEMs, suppliers, and industry stakeholders.
- Excellent negotiation, leadership, and communication skills.
- Strategic thinker with a data-driven approach.
- Bachelor's/Master's degree in Business, Marketing, or related field.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明