



PR/109385 | Domestic Logistics Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548694

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年09月02日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

Job Title: Domestic Logistics Sales

Job Location: Kharkhoda (Haryana)

Reporting to: Manager/Sr. Manager

Educational Qualification: Bachelor's or master's in business, Marketing, or a related field is a plus (Logistics industry)

Key Responsibilities:

- Responsible for maintaining & developing new business across India by selling logistics services such as Transportation - FTL, Contract Logistics, Warehousing, 3PL, Import & Export.

- Understanding customers need and helping them buy logistics solutions which cater to their needs.
- Responsible for achieving and exceeding business targets by providing customized pricing services to the client.
- Responsible for establishing healthy relationship with the clients & external associates for securing repeat business and long-term loyalty.
- Responsible for working on sales funnel for channel sales and B2B sales and converting leads into prospects.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明