



PR/109224 | AM / DM- New Business development {Gurgaon}

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548604

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年09月16日 20:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location- Gurgaon

Designation- AM/ DM- New Business development

Experience- Min 5

Reporting- GM- sales

Industry: Would prefer experience in electronic industry (Home appliance, automotive electronic)

Working days/ time- Mon- Fri {8:30 AM – 5 PM}

Responsibilities-

1. New business development.
2. Sales & Marketing (electronic fields, circuit board knowledge, home appliances, any electronics parts etc.) in India.
3. Manage existing key accounts by coordinating with customers as well as HQ in Japan.
4. Maintaining all business records of the assigned key accounts.
5. Payment tracking and follow-ups with customers for the assigned key accounts.
6. Primary & Secondary market research as required for electronic products.
7. Business trips across India

Education- Mechanical/ electronics {B.Tech/ Diploma}

Desired Skills: Good Communication, interpersonal skill, entrepreneur skill, confident with positive outlook, Client

Management Skill

PF: No

Bonus/Incentive: Once in a Year (depending on employees performance)

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会社説明