



JAC Recruitment

インドの求人なら
JAC Recruitment India

PR/109219 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1548601

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年08月05日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Executive/Sr. Executive

Location: Gurgaon

Job Responsibilities:

- Primary responsibility for dealings with the customers you are in charge of and create and maintain good relationship with customers.
- Sales promotion and making effort to expand our business from new and existing markets, customers.
- Create and maintain good relationships with customers
Collaboration / coordination with headquarters in Japan and other offices

- Handling and management of inquiries from RFQ phase to serial production delivery
- Price negotiation of each quotation as well as annual price negotiation
- Contract review of e.g. framework agreements, logistics agreements and quality agreements, but also of project assignment agreements (nomination letter) and contract negotiation with the assigned key accounts
- Organization, preparation and follow-up customer visits, meetings
- Preparation of process audits at our production sites in our factories
- Sales Projection and assist in Tax audits

Requirements:

- 3+ Years of experience in Automotive parts - Sales
- Should be graduate

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明