



# シンガポールの求人なら JAC Recruitment Singapore

# PR/094805 | Business Development Manager

### 募集職種

### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1548585

### 業種

銀行・信託銀行・信用金庫

### 雇用形態

正社員

### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

## 更新日

2025年07月22日 22:00

### 応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒: 準学士号

## 現在のビザ

日本での就労許可は必要ありません

# 募集要項

# COMPANY OVERVIEW

Our client is a Wholesale Banking.

## Job Responsibilities

- Acquire new-to-bank customers to develop new business accounts & Cash management, deposit, currencies.
- · Conduct proper Customer Due Diligence (CDD) and Know-Your-Customer (KYC) prior to onboarding
- Ensure compliance of mandatory banking policies and procedures
- · Introducing the Banking products and services.
- · Identify cross-selling and up-selling opportunities beyond banking

# Job Requirements

- With a minimum of 8 years of experience in Client relationship management within Banking & Financial Institution.
- Excellent interpersonal and communication skills, with the ability to establish trust and rapport with clients.
- Strong analytical, problem-solving, and decision-making skills.
- Self-motivated with the ability to work both independently and collaboratively within a team.
- Familiarity with industry regulations and compliance standards.

EA: JAC Recruitment Pte. Ltd. EA Licence: 90C3026 EA Personnel: R1872520

EA Personnel Name: Lum Yu Ru

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明