



PR/094804 | Relationship Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1548583

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年07月22日 23:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is a Wholesale Banking.

Job Responsibilities

- Acquire new-to-bank customers to develop new business accounts.
- Conduct proper Customer Due Diligence (CDD) and Know-Your-Customer (KYC) prior to onboarding
- Ensure compliance of mandatory banking policies and procedures
- Introducing the Banking products and services.
- Identify cross-selling and up-selling opportunities beyond account opening for cross referral to capture additional revenue
- Proactively engage existing portfolio of channel partners to increase customer referrals
- Develop and build new referral channels via proactive outbound engagement

Job Requirements

- With a minimum of 5 years of experience in loans sales or relationship management.
- Proven track record in loans sales, with a strong understanding of both personal and corporate loans.
- Excellent interpersonal and communication skills, with the ability to establish trust and rapport with clients.
- Strong analytical, problem-solving, and decision-making skills.

- Self-motivated with the ability to work both independently and collaboratively within a team.
- Familiarity with industry regulations and compliance standards.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R1872520
EA Personnel Name: Lum Yu Ru

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明