



PR/159097 | Assistant Key Account Manager / Senior Executive (FMCG)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1548433

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:40

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading household FMCG brand is currently expanding their team and looking for an Assistant Key Account Manager and a Senior Key Account Executive to handle Modern Trade channel. This position will be based at Petaling Jaya.

Key Responsibilities:

- Responsible for the development of IKA/LKA channel and achieving sales budget under the channel.
- To strengthen corporate trade positioning and foster trade relationship via conducting periodic business review and trade visit.
- Review & renewal of Yearly National Contract/ Trading Term Agreement with best interest of Company.
- Work closely with the cross-functional teams to ensure efficient and effective execution through scheduled meeting

and trade visit.

- Continuous plan promotion aggressively with minimum 3 rolling forward months intact.
- Managing and utilizing MT fund with trust to optimize value gained (ROI).
- Develop deep insights and actionable recommendations from post-evaluation analyses and incorporate into company's directions and strategies.
- To participate actively and provide opinions in trade category management.

Requirements:

- Diploma, Advanced/Higher/Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree, Master's Degree.
- At least 3 - 5 year(s) of working experience in the related field, preferably in FMCG.
- Good command of English and Bahasa Melayu (Mandarin is an added advantage)
- Good in data management and attention to details
- Have strong skills on MS Words, Excel & Power Point.
- Good team player, multi-tasking, strategic thinking, independent with strong interpersonal skills.

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明