



PR/159079 | Sales Manager - Mandarin Speaker

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1548422

業種

旅行・観光

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月23日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

One of the largest travel agency globally, and they are seeking a dynamic and innovative Sales Manager to join our team with a professional and creative mindset, passion for sales, and a strong desire for growth.

Key Responsibilities:

- Create and implement effective sales strategies to achieve agency sales targets and growth.
- Lead, mentor, and motivate the sales team to meet and exceed sales goals.
- Build and maintain strong relationships with clients, ensuring high levels of customer satisfaction and loyalty.
- Analyze market trends and customer preferences to tailor travel packages and promotions.

- Track and report on sales performance, providing insights and recommendations for improvement.
- Stay updated on travel products, destinations, and industry trends to provide expert advice to clients.

Requirements:

- Bachelor's degree in Marketing, Business Administration, Hospitality, or a related field.
- Experience: Minimum of 7 years of experience in sales, preferably in the travel or hospitality industry.
- Proven track record of achieving sales targets and driving business growth.
- Excellent verbal and written communication skills.
- Strong problem-solving and decision-making abilities.
- Familiarity with CRM software and travel booking systems.
- Willingness to travel as required for client meetings and industry events

#L1-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明