



PR/118084 | Presales Specialist - Japanese compnay

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1548403

業種

ITコンサルティング

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2025年08月06日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Presales Specialist

Business: IT Service company

Company Location: Central London

Salary: Up to £48,000

Office working: 5 days /week

All of the applicants must have an eligible visa for working in the UK.

Job description:

1. Requirements Definition and Design:

- Define customer requirements and translate them into technical solutions.
- Create high-level and detailed designs, proposals, and solution architectures.
- Provide technical consultancy and support to our customers during the pre-sales and post-sales phases.

2. Project Planning and Progress Tracking:

- Outline project plans, update progress of execution, including recovery plans.
- Conduct revenue and profit analysis.

3. Technology Trends and Product Development

4. Sales and Pre-sales Management

5. Project Leadership and Coordination

Requirements:

1. Experience of customer facing role like Presales, sales, or consultant.
2. Knowledge:- Knowledge in network or security products such as Cisco, Palo Alto, Fortinet, Zscaler, CrowdStrike, CATO and other equivalent vendors/service providers.
3. Knowledge of new technologies of Enterprise IT solutions such as SD-WAN, SASE, EDR/MDR and IoT. (nice to have)
4. Excellent communication skill
5. Valid CCNP or PMP/PRINCE2 or CISSP are nice to have.

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.uk/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.uk/terms-of-use>

会社説明