



PR/158992 | Sales Manager (Paper)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1548339

業種

化学・素材

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年07月23日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client specializes in the supplying and distributing of various paper products. They are seeking a dynamic and experienced Sales professional to lead the sales efforts in the paper and pulp products sector. The ideal candidate will be responsible for developing and implementing strategic sales plans, expanding market reach, and ensuring client satisfaction through effective product distribution and customer relations within Malaysia.

Job Responsibilities

- Develop and maintain relationships with existing clients while actively seeking new business opportunities to grow the customer base in printing companies and converters
- Create and execute a strategic sales plan to expand the company's customer base and strengthen market presence
- Perform market analysis, monitor competitor activities, and review government policies to inform strategic decisions
- Deliver after-sales service, including resolving product quality issues and providing product knowledge

- Identify and negotiate with suppliers to improve market competitiveness and optimize the supply chain
- Participate in exhibitions and business trips

Job Requirements

- Diploma/ Degree in Business Administration/ Marketing/ Chemistry or any related field
- Have at least 5 years of sales experience in the paper & pulp or packaging materials industry, with strong product knowledge.
- Preferably possess knowledge of related products, such as paper containers, chemicals, machinery, etc.
- Demonstrate problem-solving abilities, negotiation skills, flexibility, and strong communication skills.
- Possess own transport and be willing to travel
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明