



PR/159260 | Sales Manager - Electronics Components

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1548228

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a reputable multinational electronics company seeking a Sales Manager to lead and grow its industrial components business. The role requires someone with strong sales experience in the electronic industry, capable of managing key commercial functions and driving new business opportunities in a competitive market.

- Working location: Kuala Lumpur
- Industrial: Electrical and Electronic

Key Responsibilities:

- Lead the sales team in achieving both team and company performance targets.
- Identify and develop new business opportunities in the industrial electronics sector.
- Manage sales reporting, delivery control, and supply chain coordination.

- Analyze sales data and provide strategic input for business planning.
- Deliver compelling presentations using MS PowerPoint and manage client communication effectively.
- Handle pressure from customer and factory demands with calm and problem-solving ability.
- Travel domestically and internationally (e.g., regional and overseas business trips as needed).

Requirements:

- Minimum 3 years of experience in sales of industrial electronic components (e.g., passive components such as capacitors or resistors).
- Background in commercial operations including sales, delivery management, and quotation activities.
- Strong communication, analytical, and negotiation skills.
- Highly independent, flexible, and willing to take on new challenges.
- Proficient in MS Office, especially PowerPoint.
- Must be open to daily office attendance during the first 3 months for onboarding and performance monitoring.

#LI-JACMY

#countrymalaysia

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会社説明