



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/159210 | Senior Sales Executive (Electronic Components)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1548164

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月17日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is a key player in Malaysia, specializing in the sales of semiconductors, semiconductor parts and materials, and electric and electronic components. The role involves maintaining relationships with existing customers and developing new sales opportunities within the semiconductor and electrical and electronic industries.

Job Responsibilities

- Manage budgets, sales, delivery dates, etc.
- Promoting products from our line cards to existing customers
- Manage purchase and sales prices (periodic and non-periodic updates)

- Share information with other sections in our company (Japan, India, China, Thailand, etc.)
- Regularly transmit information (balance sheet, demand forecast) to HQ
- Visit existing customers (periodic and non-periodic) to build relationships
- Adjust and negotiate between suppliers and customers when delivery issues arise
- Visit and meet with suppliers (if necessary)
- Contact suppliers about demand forecasts and follow up on delivery schedules

Job Requirements

- Minimum of 5 years of experience in sales of electrical and electronic components
- Basic knowledge of electrical and electronic component terminology (e.g. voltage, current)
- Proficient with numbers, including sales records and inventory management
- Strong communication and negotiation skills
- Willingness to travel within Malaysia

Interested applicants, feel free to click **APPLY NOW**.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明