



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159200 | Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1548157

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月23日 10:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is one of the leading global provider of information and communications technology (ICT) infrastructure. They are seeking for a proactive and customer-focused individual with a strong passion for solar technology. The ideal candidate is young, dynamic, and thrives in a fast-paced, client-oriented vendor environment. This role demands adaptability, a solution-driven mindset, and a commitment to delivering high-quality service and innovation in the renewable energy sector.

Job Responsibilities

- Drive sales growth by identifying and developing strategic solutions tailored to client needs, ensuring high-value outcomes.
- Lead proposal and project delivery coordination, maintaining clear communication and alignment with client expectations.
- Build and nurture strong client and partner relationships, acting as a trusted advisor in engineering and consulting services.
- Monitor industry trends and collaborate across teams to identify market opportunities and deliver ROI-driven strategies.

Job Requirements

- Bachelor's degree in any field, with 3–5 years of direct client engagement experience in the solar industry.
- Preferred background in solar solution providers or companies offering solar-related products and services.
- Strong leadership, analytical thinking, and problem-solving abilities, with excellent communication skills.
- Business-savvy, customer-focused, and willing to travel for business needs.
- Applicants should be Malaysian citizens or hold relevant residence status.

Interested applicants, feel free to click **APPLY NOW**.

#LI-JACMY
#countrymalaysia

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会社説明