



PR/159163 | Veterinary Channel Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1548133

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a global conglomerate in the pet foods and animal feed industry is looking for a business- and career-minded Veterinary Channel Development Manager for their business growth.

Key Responsibilities:

- Developing channel and sales strategy for the veterinarians
- Provide technical support and education to customers, retailers, and distributors
- Provide scientific support for marketing claims (e.g., grain free, teeth & joint health, good digestion)
- Develop product mapping and positioning vs competitors
- Collaborate with the marketing team to support marketing campaigns and promotions that enhance customer engagement.
- Analyze data to provide actionable insights and recommendations in Vet Product and regular product to management
- Work closely with Sales, Innovation, R&D dept and CRM teams to ensure a cohesive approach to build customer relationship
- Work with HQ for New Product (Regular & Vet Product)

Job Requirements:

- Bachelor's degree in Veterinary Medicine (DVM) or equivalent veterinary qualification.
- Registration with the Malaysian Veterinary Council (MVC)

- Minimum 5 year of professional experience as a veterinarian, preferably with exposure to technical sales or customer consultation preferably in the pet food or FMCG food industry.
- Experience with veterinary clinics, animal hospitals, or veterinary product support will be an advantage.
- Willing to travel as and when required by the business.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明