



PR/159144 | Sales and Service Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1548122

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月17日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A leading global company specializing in the sales of high-precision machinery and advanced automation technology for the manufacturing industry worldwide. As part of its expansion into Southeast Asia, with a newly established office in Malaysia, the company is seeking a Sales Engineer to join its team in Kuala Lumpur.

JOB RESPONSIBILITIES

- Drive sales growth by expanding business volume, deepening engagement with existing accounts, and acquiring new customers in Malaysia
- Maintain strong, professional relationships with assigned accounts.
- Design and implement sales strategies, fostering long-term business relationships.

- Achieve individual sales targets in alignment with the company's overall sales objectives.
- Identify and cultivate new client opportunities and new market segments for business expansion.
- Prepare sales forecasts and analytical reports to support strategic decision-making.
- Build and maintain strong customer relationships by understanding client needs, driving market development
- Engage in customer communication, negotiation, and business facilitation, ensuring seamless project execution
- Conduct regular visits to key customers, continuously enhancing and maintaining long-term partnerships.

JOB REQUIREMENTS

- Degree in Manufacturing / Mechanical Engineering or related discipline
- Solid experience in sales or business development within the general machinery or automation in the manufacturing sector
- Mandarin proficiency will be advantageous

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明