



## PR/158773 | Sales Executive

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1548090

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年07月08日 16:32

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is an established wood pallet packaging solutions MNC with operations in Tanjung Langsat, Pasir Gudang, Johor Bahru.

#### KEY RESPONSIBILITIES

- Work with the Chief Customer Officer & Management team to develop and execute sales plans and strategies to hunt & win new customers and grow existing key accounts.
- Build sales pipelines & budgets, track performance against targets, and undertake sales activities to meet or exceed sales targets through profitable growth.
- Use consultative selling skills to develop proposals that meet customers' needs based on products and services, including Total Packaging Solutions, logistics and sustainable packaging.
- Analyze project financials and viability (revenue, margins, profitability, contracts) and prepare business case (pricing and costs) for approval by Management.

- Prepare and present periodic sales reports and updated forecasts

## **JOB REQUIREMENT**

Degree/Diploma holder.

2-3 years experience preferably with manufacturing or supply chain/logistics industry.

good communication and interpersonal skills.

## **Benefits**

Basic + car allowance + incentive + commission

Interested applicants are welcome to apply online or contact us for more information.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明