



PR/158697 | ICT Solutions Expert (Energy / Oil & Gas)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1548072

業種

ITコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年08月20日 09:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A world-renowned leading ICT innovations and solutions provider that empowers industries such as oil & gas and electric power across the globe mainly through integrations of Information Communications Technology (ICT) and the best industry practices. Currently operating in 100+ countries, our client is looking for an **ICT Solutions Expert** to join their team in **Kuala Lumpur**.

JOB RESPONSIBILITIES

- Lead as the ICT Solution Expert to deliver ICT solutions tailored for clients within (Electrical Power or Oil & Gas sectors)
- Provide Expertise and knowledge in ICT domains, including products & solutions such as Network (Router/Switch/WIFI), IT (storage/server) and etc
- Examine market dynamics and customer characteristics to create strategic and efficient sales plans.
- Recognize and fulfil customer requirements by providing customized solutions for specific projects.
- Achieve and surpass sales objectives, promote continuous revenue growth, and propose innovative strategies to enhance account expansion and maximize revenue potential.
- Support industry marketing efforts by organizing and implementing key activities while building relationships with high-level customers to identify solution opportunities.
- Build and maintain strong, impactful relationships with key customers, fostering long-term value and trust.
- Gathering customer feedback, market intel, and collaborating with partners to be able to continuously provide the best

solutions.

JOB REQUIREMENTS

- Bachelor's degree of Engineering in Data Communication, Computer Networking, Telecommunication, Electrical & Electronic or equivalent.
- Minimum 5 years of working experience in providing ICT product solutions for clients in (Electrical Power or Oil & Gas) industry
- Existing customer relationships working on projects with Petronas or TNB will be advantages
- Mandarin Speaker

Thank you!

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明