

MichaelPage

www.michaelpage.co.jp

Sales Manager

Sales Manager

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1546881

業種

ハードウェア

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1500万円

更新日

2025年07月07日 14:57

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

A fast-paced, agile organisation reporting directly to the CEO, enabling quick decision-making, and opportunity to grow into a business leader role in the future.

This is a rewarding position where you will grow together with our valued channel partners. You will be responsible for planning and executing a variety of initiatives to help drive their sales growth.

Client Details

Renowned for its expertise and innovative solutions, the company values employee contributions and promotes a results-driven work environment.

Description

- Develop and nurture strong relationships with channel partners, providing ongoing support
- Design and lead training programs to empower partners
- Join sales visits to end-users and offer hands-on support
- Create incentive programs to drive partner motivation

- Prepare regular sales and activity reports

Job Offer

- Restricted Stock Units (RSU)
- Employee Stock Purchase Plan (ESPP)
- Discounts on company products
- Full transportation expenses covered
- Team-building events such as dinners and bowling tournaments
- Comprehensive social insurance coverage provided

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Takami Ogi on +81366276067.

スキル・資格

- Strong experience in the networking equipment industry or a related field
- English proficiency at conversational level or higher, with a strong desire to grow
- Native-level Japanese language skills
- No specific educational background required
- experience handling wireless LAN products
- Experience in business start up or launch
- Highly committed to achieving targets and results
- Skilled at process improvement and systematisation
- Self-driven and able to work independently

会社説明

Renowned for its expertise and innovative solutions, the company values employee contributions and promotes a results-driven work environment.