



PR/159243 | Business Development Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1546513

業種

土木

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月01日 17:43

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A Japanese organization is seeking a Business Development Executive in driving a company's growth by identifying new business opportunities, building relationships, and increasing revenue.

Responsibilities:

- Develop for new customers, new projects and new business opportunities.
- To build a good rapport and long-term relationships with customers and designers
- To conduct an effective product / business presentation to clients according to their needs.
- To provide customer-focused solutions and to meet the company's business goals and sales targets.
- Responsible for follow-up and co-ordinate on projects progress throughout the sales process

- To ensure timely payment by clients.
- Any other duties as when assigned.

Requirements:

- Diploma / Degree in Business or any equivalent field.
- Strong communication, negotiation, and presentation skills.
- **Proficiency in Mandarin is preferred**
- Task orientated, self-motivated and able to work independently.
- Team player with a positive attitude and strong customer orientation.
- Computer literate knowledge.
- Time management and planning skills
- Must possess own transport and willing to travel
- Fresh graduates are encouraged to apply

#L1-JACMY

会社説明