



PR/109458 | Sales Supervisor

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1546463

業種

その他

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年07月01日 17:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Supervisor

Location: Bangalore

Job Overview:

- Experience of B2B Sales in Bangalore for more than 3 years.
- Management experience for 2 years or more in Sales
- Bachelor's degree
- Sales experience to Admin department
Experience working with Japanese
- Good at Excel and PPT or any other design stuff.

Main Mission

This position's main job is managing Indian Sales Staff.

Management & Reporting work

- Reporting weekly Sales team activity to the boss
- Managing Sales Staff to achieve monthly and yearly targets
- Check and approve documents relate to installing, moving or recalling vending machine from Sales Staff
- Managing contracts of installing Vending Machine and other appendixes
- Recruiting candidate and training new staff as needed
- Other tasks as needed

Expands new customer

- Research & manage potential customers information
- Arranging appointment by call, texting, e-mail
- Meeting, explaining and discussing our service details with customer
- Finding suitable place to install Vending Machines
- Preparing and making Contracts
- Processing documents for installing Vending Machine.
- Cooperating with other departments.

Following up existing customer

- By texting, calling, e-mail or face to face.
- Sharing issues to other departments
- Propose moving location of Vending Machine to customer and inside company, when the Sales Amount was low, or there were more suitable locations
- Arrange recalling Vending Machine as needed

会社説明