

Michael Page

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Sales Manager - Electronics

Sales Manager - Electronics (Taiwan)

募集職種

人材紹介会社

マイケル・ペイジ・インターナショナル・ジャパン株式会社

求人ID 1546291

業種

電気・電子・半導体

雇用形態

正社員

勤務地

台湾, Taiwan

給与

550万円~1000万円

更新日 2025年06月30日 09:07

応募必要条件

キャリアレベル 中途経験者レベル

英語レベル 無し

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日本語レベル ネイティブ

最終学歴 大学卒: 学士号

現在のビザ 日本での就労許可は必要ありません

募集要項

The sales manager will be based in Taiwan and will be in charge of Japanese customers. The responsibilities will include following up with existing customers while generating new customers. Navigating with internal stakeholders and addressing customer's concerns and inquiring with relevant solutions.

Client Details

This company is a large EMS manufacturer with a strong business in various applications including electronics and power supply units. They have around 40,000 employees globally, with sales offices across most major cities around the world.

Description

- Develop and execute strategic sales plans to achieve company objectives.
- Manage and grow relationships with key accounts to ensure long-term business success.
- Negotiate contracts and agreements to maximise profitability.
- Collaborate with marketing and product teams to align strategies and objectives.
- Ensure compliance with company policies and industry regulations.

- A competitive salary depending on the candidate's background and qualifications.
- A collaborative and supportive work environment in Taiwan

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- Proven experience in a sales in the electronics field.
- Excellent negotiation and relationship-building skills.
- Native Level Japanese and Business Level Chinese languages.
- Willingness to relocate and work in Taiwan.

会社説明

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