

MichaelPage

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## Senior Commercial Excellence Analyst (Medical Device)

## Strategic Analytics Meets Innovation

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1546187

## 業種

医療機器

## 会社の種類

中小企業 (従業員300名以下) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1000万円 ~ 1500万円

## ボーナス

固定給+ボーナス

## 歩合給

固定給+歩合給

## 更新日

2025年06月27日 14:15

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

流暢

## 日本語レベル

流暢

## 最終学歴

大学卒 : 学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

As a Senior Commercial Excellence Analyst, you will deliver data-driven insights and business recommendations to support Japan's commercial leadership. Your role bridges sales performance, financial analysis, and cross-functional collaboration, helping drive the adoption of groundbreaking medical technology.

## Client Details

Our client is a global market leader in medical surgery, revolutionizing minimally invasive care through cutting-edge technology. With a mission-driven, inclusive culture, the company empowers healthcare professionals to advance outcomes for patients worldwide.

### Description

- Partner with Japan GM, sales, and marketing leaders to develop actionable commercial insights and strategies
- Deliver high-impact financial and sales performance analyses using tools like Excel, SQL, and Tableau
- Build dashboards and models to support new product launches, business reviews, and strategic decisions
- Collaborate with APAC and global sales operations teams on analytics initiatives
- Participate in cross-functional efforts to solve operational challenges and improve sales effectiveness

### Job Offer

???? Competitive compensation with global exposure  
???? Career development path across sales, finance, or analytics  
???? Be part of the world leader in medical surgery  
???? Work in a purpose-driven, fast-paced global medtech environment  
???? High-visibility role with direct impact on Japan business growth

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

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### スキル・資格

- 5+ years' experience in sales operations, finance, or commercial analytics
- Strong analytical mindset with SQL and Excel skills (Tableau is a plus)
- Solid business acumen and a consultative approach to stakeholder collaboration
- Bilingual Japanese-English communication skills
- Background in FP&A or sales/marketing analytics preferred
- Bachelor's degree required; Master's degree preferred

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### 会社説明

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