

MichaelPage

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Measurement tools Sales - Electronics and Semiconductor

Measurement Tools Sales

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1545597

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 800万円

更新日

2025年06月25日 11:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

You will be responsible for sales of analytical instruments. You will build, develop and maintain the relationships with the new and existing clients

Client Details

Our client is known for their high performance in providing technology tools and system. They are the key supplier of tools for semiconductor processing, cryogenics, and advanced materials analysis in the industry.

Description

- Full sales cycle ownership: from lead generation, technical discussion, and negotiation to order, delivery, and installation.
- Sales territories assigned either by key account or geographic region.
- Input up-to-date sales activity in CRM and related systems.
- Build and maintain relationships with new and existing clients in your region.
- Promote products primarily to R&D, analysis, and quality control departments of private companies

Job Offer

- Employee self-development support
- Opportunity to work in a diverse environment
- Various congratulatory/condolence support system
- Competitive salary package

This is your chance to take your sales career to the next level. If this opportunity excites you, we encourage you to apply now.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Kelvin Nketsiamensah +81366276076.

スキル・資格

- Strong background in scientific instrument and electronic equipment
- Experience in managing dealer channels preferred
- Strong interpersonal, negotiation, and communication skills
- Ability to write basic business documents and deliver effective presentations in both English and Japanese
- Experience with analytical equipment, or electron microscope-related products.

会社説明

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