

**MichaelPage**

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## Sales Engineer

### Sales Engineer

#### 募集職種

##### 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

##### 求人ID

1545511

##### 業種

機械

##### 会社の種類

中小企業 (従業員300名以下) - 外資系企業

##### 雇用形態

正社員

##### 勤務地

東京都 23区

##### 給与

700万円 ~ 800万円

##### ボーナス

固定給+ボーナス

##### 歩合給

固定給+歩合給

##### 更新日

2025年06月24日 12:00

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

流暢

##### 最終学歴

大学卒 : 学士号

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

Are you a results-driven professional with a knack for combining technical expertise and sales strategies? This is a fantastic opportunity for a Sales Engineer to thrive in Tokyo's industrial and manufacturing sector.

#### Client Details

The company operates in the industrial and manufacturing industry, focusing on delivering advanced solutions to its clients. Known for its specialized offerings, the company values innovation and technical precision in its operations.

#### Description

- Develop and maintain strong relationships with clients in the industrial sector.
- Provide technical expertise to support the sales process and address customer needs.
- Conduct product demonstrations and presentations to potential clients.
- Prepare and deliver accurate technical proposals and cost estimates.
- Collaborate with the engineering and production teams to ensure client requirements are met.
- Monitor market trends and competitor activity to identify new business opportunities.
- Meet or exceed sales targets while ensuring client satisfaction.
- Maintain detailed records of sales activities and customer interactions.

#### Job Offer

- Flexible working arrangements, including four days of work-from-home per week.
- Flex time options to support work-life balance.
- Comprehensive benefits package, including health and social insurance.
- Commute allowance to cover transportation costs.
- Opportunities to work in a vibrant industrial and manufacturing environment in Tokyo.

Join the team and make a significant impact in a challenging and rewarding role. Apply now to become a valued Sales Engineer in Tokyo!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

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#### スキル・資格

A successful Sales Engineer should have:

- A background in engineering, technical sales, or a related field.
- Proven experience in the industrial or manufacturing industry.
- Strong problem-solving skills with the ability to translate technical knowledge into sales solutions.
- Excellent communication and presentation skills.
- Fluency in Japanese and English
- A proactive and customer-focused approach to sales.
- The ability to work effectively in a team and independently.

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#### 会社説明

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