



PR/094917 | Sales Engineer (Korean)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1545461

業種

自動車・自動車部品

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年06月24日 10:39

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC Client specializes in packaging machine/ wrapping machine/ band sealers

Job Responsibilities

Market Development

- Search, gather information, research, analyze the market, competitors, meet potential customers, and new projects
- Conduct visits, meetings, and connect with customers to understand their needs and desires to provide suitable solutions and products to promote sales
- Participate in conferences, seminars, and events to promote the company's products
- Execute online promotional campaigns (emailing, writing articles, etc.)

- Search for new products and new suppliers of related industrial equipment

Sales

- Advise and sell various food packaging machines according to the catalog and customer needs
- Achieve assigned sales targets
- Prepare quotations and proposals as per customer requirements
- Monitor orders, contracts, ensure timely delivery
- Participate in product and sales skills training courses
- Develop business plans for each week, month, quarter, year
- Report weekly to the department head

Customer Care

- Visit customers (meetings, phone calls, emails, gifts) and advise on new technical product features to update optimal product information to customers
- Collect customer feedback and report to the Sales Manager
- Handle customer complaints
- Receive equipment/maintenance/repair requests from customers and monitor the technical department's process to update customers
- Collaborate closely and work with other departments to care for and serve customers and complete assigned tasks

Job Requirements

- Graduated from college/university in mechanical engineering, electronics, automation, business administration marketing, or related fields
- Minimum 2 -10 years of experience in a similar position, or experience in industrial machinery maintenance and repair, and a desire to work in sales.
- Candidates with technical sales experience for foreign companies are an advantage
- Foreign language: able to communicate in English or Korean.