



## PR/159200 | Business Development Manager

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

#### 求人ID

1545439

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月24日 10:36

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

Our client is one of the leading global provider of information and communications technology (ICT) infrastructure. They are seeking for a proactive and customer-focused individual with a strong passion for solar technology. The ideal candidate is young, dynamic, and thrives in a fast-paced, client-oriented vendor environment. This role demands adaptability, a solution-driven mindset, and a commitment to delivering high-quality service and innovation in the renewable energy sector.

#### Job Responsibilities

- Drive sales growth by identifying and developing strategic solutions tailored to client needs, ensuring high-value outcomes.
- Lead proposal and project delivery coordination, maintaining clear communication and alignment with client expectations.
- Build and nurture strong client and partner relationships, acting as a trusted advisor in engineering and consulting services.
- Monitor industry trends and collaborate across teams to identify market opportunities and deliver ROI-driven strategies.

### Job Requirements

- Bachelor's degree in any field, with 3–5 years of direct client engagement experience in the solar industry.
- Preferred background in solar solution providers or companies offering solar-related products and services.
- Strong leadership, analytical thinking, and problem-solving abilities, with excellent communication skills.
- Business-savvy, customer-focused, and willing to travel for business needs.
- Applicants should be Malaysian citizens or hold relevant residence status.

Interested applicants, feel free to click [APPLY NOW](#).

#LI-JACMY  
#countrymalaysia

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会社説明