



## PR/159189 | Sales Manager - Automotive (KL Branch)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1545430

#### 業種

自動車・自動車部品

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月24日 10:36

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is a Japanese leading global manufacturer of automotive drivetrain components, they are now expanding their footprint with a new branch office in Kuala Lumpur, currently their office in Nilai, Selangor. To support this growth, they are looking for experienced Sales Manager with a strong understanding of OEM and aftermarket distribution networks, particularly automotive transmission components such as clutches and torque converters.

Job Responsibilities: -

- Develop and execute sales strategies to achieve revenue targets for the new KL branch
- Identify and grow new business opportunities, including distributors, OEMs, workshops and industrial clients
- Manage and expand relationships with key account while ensuring high customer satisfaction
- Monitor sales pipeline, forecasts and market trends to support strategic planning
- Collaborate with marketing, product and technical support teams to execute promotional campaigns and customer engagement activities

- Provide timely report and insights on sales performance, customer feedback and competitive activity
- Lead and mentor a small sales team, provide coaching and ensure performance KPIs are met
- Represent the company at trade exhibitions, events and customer meetings to enhance brand presence

Job Requirements:

- Bachelor's degree in business engineering or a related field
- Minimum 5-8 years of B2B sales experience in the automotive industry, preferably with clutch systems, transmission or drivetrain components.
- Strong understanding of automatic and manual transmission systems
- Excellent communication, negotiation and relationship building skills
- Self-driven, hands on and able to work independently to build a new regional presence  
Able to travel locally within the central region for client visits

**#LI-JACMY**

**#countrymalaysia**

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会社説明