



## PR/109440 | Sales and Marketing Executive

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1545402

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月24日 10:31

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Roles and responsibilities:-

- Experience in Indian Automotive Industry: Minimum 1-3 years of experience in dealing with the Indian automotive industry, with a strong understanding of its dynamics and trends.
- Customer Interface: Serve as the primary point of contact between customers and the company, ensuring timely and effective communication.
- Sales Growth and Customer Retention: Assess sales needs and opportunities, contribute to sales growth, and work towards retaining existing customers.
- Relationship Building and Management: Build and maintain strong relationships with existing and prospective customers, ensuring long-term partnerships.
- Sales Forecasting and Planning: Skilled in sales forecasting and planning, with the ability to meet sales targets and contribute to business growth.
- Time Management and Initiative: Excellent time management skills, with the ability to prioritize tasks and take initiatives to achieve sales targets.
- Communication Skills: Strong persuasive verbal and written communication skills in English, with the ability to effectively communicate with customers and internal stakeholders.
- Travel Requirements: Willingness to travel across India for business meetings, customer visits, and other sales-related activities.

- Professionalism and Work Ethics: Maintain a professional appearance and adhere to work ethics, ensuring a positive representation of the company.
- Collaboration and Teamwork: Ability to maintain a motivated and communicative work environment with colleagues, contributing to a positive team culture.

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会社説明