



JAC Recruitment

We are recruitment specialists around the globe

India



PR/109439 | Sales Executive-Ahmedabad

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1545401

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年06月24日 10:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Experience: Minimum 2 years

(B2B customer handling- preferred)

Location: Ahmedabad

Education Qualification: Graduate/ MBA

Requirements:

- Strong interpersonal and convincing skills
- Good understanding of customer needs
- Ability to present company and product information effectively

Responsibilities:

- Visiting, Cold calling, Tele call to all the leads/enquiry received from digital platform and direct emails.
- Understand their requirement and discuss with senior for the best possible solution to their requirement/needs.
- Answering customer inquiries, scheduling meetings, sales appointments and attend the meeting with seniors.
- Business Travel for the meeting with the customer may require so visiting the customer location, representing the company, and briefing the product information.
- Managing customer accounts, following up with customers and providing troubleshooting assistance for orders, account statuses, and other queries.
- Making quotations and sending to customer as per their requirement/specification. Maintaining documentation as per internal sales process.
- Email corresponding with the customer after order finalization as per company internal procedure.
- Reporting to seniors on high priority orders and reviewing pending orders and customer requests to ensure customer satisfaction.
- Performing data entry tasks for sales figures, metrics, and other relevant information and maintaining an organized and accessible filing system.
- Reporting any unusual activity to your supervisors / HOD.
- Recording sales trends and liaising with account managers to develop sales strategies.
- Rest, other similar tasks assigned by HOD.

会社説明