



PR/117522 | Key Account Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1545362

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月24日 10:26

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are currently working for our clients who is in logistic and freight forwarding. Due to its expansion, they have multiple positions in either Business Development or Key Account to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Key Account Manager / Executive

Salary: 30,000-80,000 THB

Location: BKK city

Requirements:

- Develop business by managing customers' expectations and increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various

communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development/Key Account in logistic / freight forwarding / warehouse & transportation, container industry or any related**
- Ability to negotiate, influencing customers and make recommendations.
- Ability to communicate in English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking **“APPLY NOW”**

JAC Personnel Recruitment Ltd.
10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110
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会社説明