



PR/117487 | Project Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1545344

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月24日 10:25

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Project Sales (HVAC,VRF)

Salary: 60,000 – 90,000THB +/- (Negotiable)

Location: Seri Thai ,Bangkok

Our client is big brand of Home Appliance Manufacturers and Electrical Equipment Manufacturers company.

Position:

Responsibilities:

- Identify potential clients in the target market and complete appropriate research on the prospective client's business and equipment needed.
- Develop sale activities to acquire new business (B2B) through developers.
- Take care of project sales and encourage colleagues to achieve sales targets.
- Build up new target customers to expand business.

- Propose our products to new project customers.
- Take responses after sales and follow up on the customer's problem.
- Receive and reply to countermeasures in a project for each unique problem.

Qualifications:

- Bachelor's degree in Engineering or any related field.
- 5 years up experience in Sales Engineer / Project Sales to real estate developers or project owners.
- Negotiate the terms of an agreement and close sales to achieve minimum sales activities and targets set by the company.
- Arrange goods delivery to the customer according to the project schedule. Manage full collection from customers timely.
- Good command of English, Enthusiastic, Confident, Service-Minded, Detail Oriented with interpersonal skills.
- Have own car and driving license.

会社説明