

MichaelPage

www.michaelpage.co.jp

General Manager - Luxury F&B

General Manager - Luxury F&B

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1545140

業種

レストラン・フードサービス

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

900万円 ~ 1100万円

更新日

2025年06月19日 18:46

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As General Manager, you will drive the launch, growth, and daily operations of a new luxury F&B and hospitality brand in Ginza. With full P&L ownership, you'll lead the team, elevate the customer experience, and shape the brand for Japan's premium clientele.

Client Details

We are launching a new, highly exclusive luxury F&B and hospitality concept in the heart of Ginza. Combining world-class culinary experiences with refined hospitality, our vision is to set a new benchmark in Tokyo's high-end lifestyle scene. The venue will be intimate, design-led, and service-centric-catering to discerning clientele seeking excellence in every detail.

Description

- Lead and manage the sales department to achieve and exceed revenue targets.
- Develop and implement strategic sales plans aligned with company objectives.
- Analyze market trends and competitor activities to identify growth opportunities.

- Build and maintain strong relationships with key clients and stakeholders.
- Monitor and evaluate team performance, providing feedback and support for improvement.
- Collaborate with other departments to ensure seamless service delivery.
- Prepare and present accurate sales reports to senior management.
- Ensure compliance with company policies and industry regulations.

Job Offer

- A unique opportunity to be part of a flagship luxury concept in one of Tokyo's most prestigious districts
- Competitive salary and performance-based incentives
- The chance to build and lead a brand-new, elite team
- Access to international luxury networks and events

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

スキル・資格

- Minimum 7-10 years of progressive leadership experience in luxury hospitality or premium F&B establishments (hotel lounges, fine dining, private clubs, etc.)
- Strong knowledge of hospitality, P&L management, and team development
- Fluent in Japanese with business-level English
- Exceptional communication and interpersonal skills with high emotional intelligence
- Deep understanding of Japanese luxury market and service culture
- Experience in launching or opening new venues is a strong advantage
- Polished, confident, and discreet personality who can build trust with elite clientele

会社説明

We are launching a new, highly exclusive luxury F&B and hospitality concept in the heart of Ginza. Combining world-class culinary experiences with refined hospitality, our vision is to set a new benchmark in Tokyo's high-end lifestyle scene. The venue will be intimate, design-led, and service-centric-catering to discerning clientele seeking excellence in every detail.