



## Digital Sales Operations Staff

フットウェア業界のグローバルリーダー

## 募集職種

## 採用企業名

スケッチャーズジャパン合同会社

## 支社・支店

Skechers Japan合同会社

## 求人ID

1545038

## 業種

アパレル・ファッション

## 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区, 港区

## 最寄駅

山手線、 新橋駅

## 給与

500万円 ~ 650万円

## 勤務時間

9:00-18:00 フルフレックス

## 休日・休暇

土日祝日、夏季、年末年始、各種有給（年次、傷病、介護、子供、産前産後、パパ育休など）

## 更新日

2025年06月20日 08:00

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル (英語使用比率: 10%程度)

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

## Job Overview:

Expand awareness of Skechers products and contribute to sales growth through E-commerce channels, such as Amazon, ZOZO, Rakuten, Locondo, and MonotaRO (our own website is not in your responsibility)

**Expected Mission:**

- Proactively create and execute action plans in line with annual schedules and events.
- Collaborate smoothly with related departments and clients to complete tasks within deadlines.
- Manage operations on various EC sites.

**Specific Job Responsibilities:**

- Register new products.
- Improve pages and contents.
- Manage sales, shipments, and inventory on designated sites.
- Verify and improve the cost-effectiveness of advertising expenses.
- Analyze current situations and propose sales expansion measures and improvements.
- Support team members, analyze data, and create reports.
- Collaborate with relevant departments at the US headquarters to take actions that lead to sales improvements.
- Perform duties beyond the above scope if deemed necessary by the company.

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**スキル・資格****Experience, Skills, and Knowledge:**

- Experience working as an Amazon vendor or seller (required)
- At least 2 years of experience in EC-related work
- Ability to register products, improve pages, and manage EC sites
- Excel skills necessary for data analysis and report creation
- Ability to communicate in English (for web conferences with US teams and email communication)

**Qualifications:**

No specific qualifications required. (English communication skills are required, but no specific TOEIC etc score is needed. English proficiency will be assessed during the interview.)

**The following are considered advantages:**

- Experience in managing Amazon advertising
- Experience in operating Amazon Vendor Central
- Experience working in the fashion industry
- Sales experience in B2C (Business-to-Consumer) markets

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**会社説明**