



## PR/095444 | National Sales Manager, Indonesia

### 募集職種

### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1544878

#### 業種

福祉・介護

### 雇用形態

正社員

### 勤務地

チェコ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月17日 10:53

## 応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

# 英語レベル

ビジネス会話レベル

# 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒: 準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Job Title: National Sales Manager

Location: Jakarta

As National Sales Manager, you will be responsible for driving sales and business development in Indonesia. You will assist sales partners or distributors in direct product sales within these territories, as well as direct all Sales Training efforts.

## **Key Responsibilities:**

- Deliver annual sales targets, aligned with territory plans and strategies
- · Manage distributors to achieve in-market sales targets
- Provide distributor support and monitoring

• Develop new business opportunities and identify areas for improvement to meet sales targets, while developing and executing an annual plan to achieve regional objectives

### Qualifications:

- University degree (preferably in business, economics, or a technical field)
- Minimum of 5 years proven experience in achievement-oriented sales/business development or equivalent, preferably in the medical device/Healthcare field
- Excellent spoken and written English, plus an Asian local language reflective of the countries under your care

Interested applicant, please click APPLY NOW

Do note that we will only be in touch if your application is shortlisted.

Peh Yong Sin JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R2197665

会社説明