



JAC Recruitment

We are recruitment specialists around the globe

Singapore



PR/095417 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1544865

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年06月17日 10:53

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Manage and attend to specific customers to achieve the company's sales budget.
- Handle account management for assigned customers, ensuring satisfaction and retention.
- Support departmental objectives and contribute to overall business goals.
- Respond promptly and professionally to all customer inquiries.
- Provide accurate sales forecasts to the plant for raw material and production capacity planning.
- Collaborate with overseas representatives to develop new customer opportunities.
- Assist in the implementation and execution of plans to attract and develop new customers.
- Develop and present short- and long-term market demand plans.

- Conduct market surveys and analyze data to provide actionable insights to management

Requirements

- A degree in any Engineering discipline.
- Minimum 2 years of experience in a similar industry preferred.
- Fresh graduates with strong potential are welcome to apply.
- Outgoing personality with the ability to work independently.
- Solid understanding of general market trends and dynamics.
- Strong marketing strategy and analytical skills.
- Excellent negotiation, interpersonal, and problem-solving abilities.

Aloysius Loh
JAC Recruitment Pte Ltd
EA Personnel: R24121320

会社説明