



JAC Recruitment

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Singapore



PR/095048 | Assistant Key Account Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1544856

業種

旅行・観光

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年06月17日 10:52

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Assistant Key Account Manager

In this role, your main responsibility is to oversee the top-tier client accounts in the APAC region and act as the primary liaison between the clients and the company.

Key Responsibilities:

- Build and nurture strong, long-term relationships with designated key accounts.
- Work with internal teams to create customized, value-added solutions that meet the client's specific needs.
- Identify and leverage opportunities to upsell, cross-sell, and broaden the business scope with key accounts.

- Formulate and implement strategic account plans to drive revenue growth, retention, and client satisfaction.
- Provide regular updates and reports on key account performance, risks, and growth opportunities.

Key Requirements:

- Bachelor's degree in business, Communication, or a related field.
- Minimum of 3 years' experience in key account management or strategic sales.
- Demonstrated success in establishing and sustaining strong, long-term client relationships.
- Exceptional project management and organizational skills, with adaptability and resilience in a dynamic, fast-paced environment.

Interested applicant please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

会社説明