



## PR/109424 | General Manager Sales (Auto Industry)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1544805

#### 業種

自動車・自動車部品

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月17日 10:25

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Overview: Seeking a proactive Sales & Marketing Manager with experience in Automotive OEMs (Maruti Suzuki, Toyota, Hyundai, Kia, etc.). Strong industry network and expertise in customer relations, business development, and team building.

#### Key Responsibilities:

- Drive sales, marketing, and credit control with customers.
- Manage customer complaints and resolutions effectively.
- Identify and onboard new clients, expanding market reach.
- Train and mentor junior staff, fostering team growth.
- Collaborate with internal departments for seamless operations.
- Suggest cost-saving and efficiency improvements to senior management.

#### Requirements:

- Proven experience in sales & marketing within the automotive sector.
- Strong connections with OEMs, suppliers, and industry stakeholders.
- Excellent negotiation, leadership, and communication skills.
- Strategic thinker with a data-driven approach.
- Bachelor's/Master's degree in Business, Marketing, or related field.

