



## PR/159178 | IT Sales Manager (SAAS)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1544757

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月17日 10:15

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A software company that embraces Japanese-style management, specializing in cutting-edge technology. Our mission is to assist and support you in leveraging websites and local businesses to drive your business growth.

#### Role:

- Identify potential customers and generate leads through various channels.
- Understand the technical aspects of the software to effectively communicate its value to customers.
- Provide ongoing support and assistance to clients, ensuring they maximize the benefits of the software.
- Initiate new business leads or opportunities

- Own and hit/exceed annual sales targets within assigned territory and accounts.

Requirements:

- At least 5-6 years of experience in software or SaaS service sales.
- Proven experience in new business development, including sales list creation, telemarketing, and other sales activities.
- Experience in the manufacturing, automotive, distribution/retail, or service sectors.
- Knowledge of system development.
- Bachelor Degree in Software and Data Engineering or a related field

#L1-JACMY

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会社説明