



## PR/159170 | Sales Executive (FMCG)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1544752

#### 業種

レストラン・フードサービス

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月17日 10:15

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

This role will be responsible for driving sales and expanding market presence within Penang that involves developing and implementing sales strategies, building strong relationships with clients, and ensuring product visibility and availability in the market.

#### Job Responsibilities

- Create and execute plans to increase market share and achieve sales targets
- Identify and cultivate relationships with key clients, retailers, and distributors
- Monitor market trends and competitor activities to identify new business opportunities and adjust sales strategies accordingly
- Prepare and present sales reports and forecasts to management.
- Collaborate with the marketing team to execute promotional campaigns and activities
- Conduct regular visits to ensure product visibility and availability in retail outlets.
- Negotiate contracts and agreements with clients to secure favorable terms.

#### Job Requirements

- Proven experience in FMCG sales with a track record of achieving targets
- Strong understanding of sales and marketing principles specific to the FMCG industry.
- Excellent negotiation and communication skills.

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#### 会社説明