

**MichaelPage**

www.michaelpage.co.jp

**Head of Imaging IT, Japan (Medical Equipment 医療機器)****Lead Healthcare Informatics in Japan****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

**求人ID**

1544726

**業種**

医療機器

**会社の種類**

大手企業 (300名を超える従業員数) - 外資系企業

**雇用形態**

正社員

**勤務地**

東京都 23区

**給与**

1500万円 ~ 2000万円

**ボーナス**

固定給+ボーナス

**歩合給**

固定給+歩合給

**更新日**

2025年06月16日 22:27

**応募必要条件****職務経験**

6年以上

**キャリアレベル**

エグゼクティブ・経営幹部レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

流暢

**最終学歴**

大学卒：学士号

**現在のビザ**

日本での就労許可が必要です

**募集要項**

As the **Head of Imaging IT, Japan**, you will define and execute market strategies, ensuring sustainable growth and profitability. You will lead cross-functional teams to strengthen customer engagement and drive digital transformation in healthcare.

**Client Details**

Our client is a global leader in health technology, committed to improving lives through innovative medical solutions and digital transformation. With a strong presence in Japan, they focus on cutting-edge healthcare informatics, medical imaging, and AI-driven solutions to enhance patient outcomes and hospital efficiency.

### Description

- Develop and execute market growth strategies to drive adoption of enterprise informatics solutions.
- Partner with global business leaders to localize solutions for the Japanese market.
- Define sales account strategies and support commercial teams to achieve financial objectives.
- Build relationships with key stakeholders, including hospitals, government agencies, and industry experts.
- Oversee customer engagement initiatives such as events, webinars, and loyalty programs.
- Provide market insights, competitive intelligence, and business analytics to optimize offerings.
- Manage a high-performing team, driving excellence and professional growth.

### Job Offer

- Competitive compensation package: base + incentives.
- Hybrid work environment (3 days in office, 2 days remote).
- Industry-leading benefits, including extensive leave policies and career development opportunities.
- Work at the forefront of healthcare innovation with a globally respected brand.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

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### スキル・資格

- 10+ years of experience in healthcare technology, MedTech, or digital health solutions.
- Proven leadership experience in commercial strategy, market expansion, and P&L management.
- Strong ability to build and manage sales-focused organizations in a complex market.
- Excellent problem-solving, analytical, and stakeholder engagement skills.
- Fluent in English; Japanese proficiency is an advantage.

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### 会社説明

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