



PR/159153 | Sales Engineer

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1544074

業種

その他 (メーカー)

雇用形態

正社員

勤務地

到初れ マレーシア

...

給与 経験考慮の上、応相談

更新日

2025年06月10日 10:56

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is Founded in 1994, this company specializes in advanced machinery and automation systems, supporting Malaysia's manufacturing sector. They specialize in advanced machinery and automation systems. They are now seeking for experienced Sales Engineer to drive their business growth.

Job Responsibilities

- · Manage and increase business with existing customers by identifying their current and future service requirements.
- Establish new accounts by identifying potential customers, planning, and conducting sales calls/visits.
- Prepare and deliver presentations on products and services to existing and prospective customers.
- · Collaborate with customers and the service team to meet customers' specific needs and system requirements.
- Conduct product training, demonstrations, and provide technical advice to customers.

• Build and maintain strong relationships with customers.

Job Requirements

- Degree in Electronic and Electrical Engineering, Mechanical Engineering, or equivalent.
- Fresh graduates are encouraged to apply, with opportunities to learn and on-the-job training provided.
- Computer literate: MS Excel, MS Word, PowerPoint.
- Knowledge in AutoCAD drawing & design.
- Good command of English and Bahasa Malaysia, both oral and written. Literacy in Mandarin is an added advantage.
- Must demonstrate a high level of initiative, team spirit, and follow-up skills, possess self-initiative, communication skills, and the ability to deal with all levels of people.
- Possess a car driving license and be willing to travel to outstation.

Interested applicants, feel free to click APPLY NOW. #LI-JACMY

会社説明