



PR/117428 | Sales Engineer

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1544010

業種

土木

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年06月10日 10:44

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Engineer (

Job Descriptions:

- Handle sales and marketing processes to secure orders.
- Maintain existing customers and expand new customer base.
- Schedule customer visits and sales approaches.
- Present information about the company's products and services to customers.
- Prepare proposals and quotations for sales.
- Build and maintain relationships with customers.

- Survey the market and report to the Manager.
- Follow up on project progress and control time schedules to achieve sales targets.
- · Address customer requirements and troubleshoot issues.
- Collaborate with the delivery team to meet customer needs.
- Implement & maintain Quality Management Systems (QMS) and Environmental Management Systems (EMS).

Qualifications:

- Bachelor's degree in Mechanical or Environmental Engineering.
- Age between 27 38 years.
- At least 3-5 years of sales experience.
- Strong interpersonal and negotiation skills.
- · Good English communication and computer literacy.
- Own car and willingness to travel upcountry.

Welfare / benefits

- Working days: Monday Friday
- Public holidays: 17 days per year.
- Staff uniform (some departments).
- Annual employee health check-up.
- · Medical expenses.
- Life insurance.
- · Special leave.
- Accident and employee health insurance.
- Congratulatory allowance for marriage.
- Allowance upon employee's death.
- Allowance upon death of an employee's family member.
- Performance award based on length of service.
- Social Security Fund.
- · Provident Fund.
- Bonus 2 times/Year