



PR/095409 | BD Manger (Freight)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1543946

業種

物流・倉庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年06月10日 10:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

???? Business Development Manager – Global Logistics & Supply Chain

Are you a strategic thinker with a passion for driving growth in the logistics and supply chain industry? A leading global logistics provider is seeking a dynamic Business Development Manager to join their high-performing team and help expand their footprint across key markets.

???? **Location:** Singapore

???? **Employment Type:** Full-Time, Hybrid

???? **Industry:** Logistics, Freight Forwarding, Supply Chain Solutions

About the Role

As a Business Development Manager, you will play a pivotal role in identifying new business opportunities, building strong client relationships, and delivering customized logistics solutions. You'll work closely with internal teams to ensure seamless service delivery and client satisfaction.

Key Responsibilities

- Identify and pursue new business opportunities in freight forwarding and supply chain services.
- Develop and maintain strong relationships with clients, partners, and stakeholders.
- Collaborate with operations and pricing teams to create tailored solutions.
- Prepare and deliver compelling sales presentations and proposals.
- Meet and exceed sales targets and KPIs.

What You Need

- Proven experience in business development within logistics, freight forwarding, or supply chain.
- Strong understanding of international trade, transportation, and customs regulations.
- Excellent communication, negotiation, and presentation skills.
- Self-motivated, results-driven, and customer-focused.
- Ability to thrive in a fast-paced, dynamic environment.

Why Apply?

- Work with a globally recognized logistics leader.
- Competitive compensation and performance-based incentives.
- Opportunities for career growth and professional development.
- Collaborative and inclusive team culture.

JAC Recruitment Pte. Ltd.
EA Licence Number: 90C3026
Personnel Registration Number: R22105188

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#countrysingapore

会社説明