



## PR/095181 | Business Development Manager (Freight / Logistics)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1543933

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年06月24日 03:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### ???? Business Development Manager – International Freight & Supply Chain

Are you passionate about global trade and logistics? A fast-growing international freight forwarding and supply chain solutions provider is looking for a Business Development Manager to drive commercial growth and strengthen client partnerships across key markets.

???? **Location:** Singapore

???? **Employment Type:** Full-Time

???? **Industry:** Freight Forwarding, International Logistics, Supply Chain Management

#### About the Role

In this role, you'll be responsible for identifying new business opportunities, nurturing client relationships, and delivering tailored freight and logistics solutions. You'll work with a collaborative team that values innovation, agility, and customer-centricity.

**Key Responsibilities**

- Develop and execute strategic plans to acquire new clients and grow existing accounts.
- Promote international freight forwarding services (air, sea, and multimodal) and value-added logistics solutions.
- Collaborate with internal teams to ensure seamless service delivery and client satisfaction.
- Monitor market trends and competitor activity to identify growth opportunities.
- Achieve and exceed sales targets and performance metrics.

**What You Bring**

- 5+ years of experience in business development within freight forwarding or logistics.
- Strong knowledge of international shipping, customs, and supply chain operations.
- Excellent interpersonal, negotiation, and communication skills.
- A proactive, entrepreneurial mindset with a focus on results.
- Ability to work independently and as part of a global team.

**What's in It for You**

- Join a company with a strong international presence and entrepreneurial spirit.
- Competitive salary with performance-based incentives.
- Opportunities for career advancement and global exposure.
- Supportive and collaborative work environment.

JAC Recruitment Pte. Ltd.  
EA Licence Number: 90C3026  
Personnel Registration Number: R22105188

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#countrysingapore

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会社説明