

MichaelPage

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Head of Revenue (Cluster)- Kyoto

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1543573

業種

ホテル

雇用形態

正社員

勤務地

京都府

給与

経験考慮の上、応相談

更新日

2025年06月04日 11:02

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Manage revenue strategies for 7-8 newly opening hotels in Kyoto, optimizing pricing, distribution, and forecasting to maximize profitability. Collaborate with leadership to drive business growth and improve overall revenue performance.

Client Details

A leading global hospitality group, managing multiple properties and planning for further expansion in Japan.

Description

- Develop and implement revenue management strategies to optimize pricing and occupancy.
- Analyze market trends and competitor data to identify opportunities for growth.
- Collaborate with sales and marketing teams to align strategies with revenue goals.
- Oversee performance metrics and provide actionable insights to stakeholders.
- Ensure accurate reporting and analysis of revenue performance data.

Job Offer

- Competitive salary

- Opportunities for professional growth and career expansion within the company

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maria Hotta at +813 6832 8696.

スキル・資格

A successful Revenue Manager should have:

- A strong background in revenue management within the Hospitality industry
 - Proficiency in analyzing data to drive strategic decisions.
 - Experience with hospitality revenue management systems and tools.
 - A solid understanding of market dynamics and pricing strategies.
 - A results-oriented mindset with a focus on achieving targets.
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会社説明

A leading global hospitality group, managing multiple properties and planning for further expansion in Japan.