



PR/109385 | Domestic Logistics Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1543468

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年06月03日 10:58

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

Job Title: Domestic Logistics Sales

Job Location: Kharkhoda (Haryana)

Reporting to: Manager/Sr. Manager

Educational Qualification: Bachelor's or master's in business, Marketing, or a related field is a plus (Logistics industry)

Key Responsibilities:

- Responsible for maintaining & developing new business across India by selling logistics services such as Transportation - FTL, Contract Logistics, Warehousing, 3PL, Import & Export.

- Understanding customers need and helping them buy logistics solutions which cater to their needs.
- Responsible for achieving and exceeding business targets by providing customized pricing services to the client.
- Responsible for establishing healthy relationship with the clients & external associates for securing repeat business and long-term loyalty.
- Responsible for working on sales funnel for channel sales and B2B sales and converting leads into prospects.

会社説明